

Board/Commission

Division of County Government

Name: Andre K. FowlkesDate of Birth: 6-23-78 Race Black M ☒ F ☐Business Name: Small Business ChamberBusiness Address: 1661 International Dr Zip: 38120 Phone 901-818-3031E-mail: andre@smallbusinesschamber.com Fax 901-748-8880Education: Iona College - Hagan School of Business Degree

Name of Spouse: _____ Number of Children _____

Home Address: 236 Birmingham Place Zip 38111 Phone 415 902 1487Resident of Shelby County 1.5 years.Have you ever been convicted of a felony? Yes _____ No ☒I give authorization to Shelby County Government to request that the Shelby County Sheriff's Department perform a background check. Yes ☒ No _____

I also understand that other sources including the official state websites listing sexual predators and a check of outstanding balances owed to departments and offices of county government may be performed.

Yes

List any affiliation or ownership interest you have in any business, corporation, or partnership, and if such business contracts with or sells products or services to Shelby County Government.

List members of family, where employed, and whether or not their employer contracts with or sells products or services to Shelby County Government.

Andre Fowlkes
Signature9-30-09

Date

(For Office Use Only)

Attendance Record (if applicable)

No. of Meetings _____ No. Attend _____ No. Absent _____

Disposition:

Approval _____ Resolution _____ Item # _____

List below any of the aforementioned clubs of which you belong that do not have minority group members (e.g., African American, Hispanic, Asian).

- 1 _____
- 2 _____
- 3 _____
- 4 _____

Do any of the aforementioned clubs of which you belong discriminate in selecting members based on race, sex, or religion?

Circle Below:

Yes ☒ No

Submitted:

Andre K. Fowlkes

(Print Name)

Signature:

Andre Fowlkes

Date:

9-30-09

**NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNTY BOARDS,
AUTHORITIES OR COMMISSIONS**

Pursuant to Resolution #26 adopted July 26, 1993, as amended, each person who submits his or her name for nomination to serve on a board, authority, or commission subject to approval by the Shelby County Board of Commissioners shall submit a list of all private country, social, athletic or professional clubs of which that person is a member. In the event it is determined that any such clubs are discriminatory in choosing their members on the basis of race, sex, or religion, the Shelby County Board of Commissioners may use this information in voting to reject the nominee.

Pursuant to the aforementioned Resolution you are hereby required to list all private country, social, athletic or professional clubs of which you belong.

- 1 No Private Clubs
- 2 _____
- 3 _____
- 4 _____
- 5 _____
- 6 _____
- 7 _____
- 8 _____

List below any of the aforementioned clubs of which you belong that do not have female members.

- 1 _____
- 2 _____
- 3 _____
- 4 _____



Andre K. Fowlkes

Brief Biography

Son of Judge & Mrs. John T. Fowlkes, the importance of success was instilled at an early age. Graduating with a Business Degree from Iona College's Hagan School of Business, Fowlkes' professional background is in Finance where he has spent 11 years in the Investment Counseling field; most recently with acclaimed money manager Kenneth Fisher and Fisher Investments; 22 year Forbes columnist. Managing a 250MM book of business as well as heading the Financial Services Department was his primary duties.

Andre Fowlkes first began his Finance career on the cotton floor of the commodities exchange in the World Trade Center, and learned sales through a detached agency of Guardian Life in the areas of brokerage, subscription, annuity, and institutional business in Westchester, NY.

He is currently the Business Development Partner of AJW Clothier & Day Spa, Memphis' own pampering emporium which emphasizes image and relaxation for both men and women. Fowlkes also works through Mone't Incorporated as a conduit for monetary capital needs; in particular in the areas of private placement and commercial lending.

But this is just the beginning of his many enthusiasms in the community. Fowlkes is the Executive Director of The Small Business Chamber of Commerce; a 150 plus member organization of small to mid-size businesses for cultivation of Small Business in Memphis, TN. Fowlkes is the Chair of the National Awareness Initiative for the National Bipolar Foundation. He is the co-creator of "Community Is Opportunity" an incubator for non-profits and their mission to generate revenues, cut costs, and synergize in the community. Participants

include: ArtsMemphis, the MED Foundation, Small Business Chamber, The Grizzlies Foundation, MPACT Memphis, The Social, Playhouse, Launch Memphis, and True Story Pictures.

Fowlkes volunteers his time and resources to organizations such as MPACT Memphis, True Story Pictures, & Launch Memphis. He has provided mentoring workshops for students of the Bayview Academy (charter school in San Francisco). Fundraising efforts for The William J. Clinton Foundation's Millennium Network and Save the Children's Hurricane Katrina efforts were major contributions he has made as well. Public speaking is Fowlkes avenue for spreading awareness and educating individuals. So whether he is working with University of Memphis students or co-managing his father's judicial campaign, Fowlkes tries to do his part in the community.

Family, working in the community, the arts, events, live music, traveling, and exploring new cultures are just a few of the things that Fowlkes enjoys doing with his spare time.

Andre K. Fowlkes

236 Brenington Place, Memphis, TN 38111

415.902.1487 or akfowlkes@gmail.com or akf@ajwclothier.com

Objective

To obtain a position that will utilize my experience and expertise in sales, finance, management, and marketing. This position will allow for heavy interaction with people at the company both internally and externally.

Profile

Motivated but disciplined in all aspects of the community; professionally, philanthropically and socially. Understanding that the power of synergy and innovation when used with the below listed skills set, can cultivate success in all areas of the professional world.

Skills Summary

- | | | |
|---------------------------|------------------------|------------------------|
| ◆ Relationship Management | ◆ Business Owner | ◆ Non-profit |
| ◆ Financial Engineering | ◆ Small Business | ◆ Fundraising |
| ◆ Behavioral Finance | Administration | ◆ Events |
| ◆ Portfolio Theory | ◆ Business Development | ◆ Speaking Engagements |

Professional Experience

Mone't Incorporated, Memphis, TN (2008-Present)

Referral Agent

- ◆ Conduit for perspective ventures and businesses to monetary capitol
- ◆ Underwriter & quality assurance on new business

Small Business Chamber of Commerce, Memphis, TN (2009)

Executive Director

- ◆ Director for the development of small business in Memphis & Shelby County
- ◆ Integral in the areas of membership development, community involvement, fundraising, & business assistance platforms
- ◆ Lead in the areas of marketing, business networking, information & education for small business

AJW Clothier & Day Spa, Woodside CA (2008- Present)

Business Development Partner

- ◆ Marketing in the areas of business networking, information technology, social media networking, and search engine optimization
- ◆ Business Development in the areas of massage therapy, custom clothing, events, men's grooming, retail products, women's salon
- ◆ Manages Human Capital
- ◆ Relationship Management

Fisher Investments, Woodside CA (2003-2007)

Investment Counselor

- ◆ Relationship Manager to a 250mm book of high net worth clients
- ◆ Provided finance theory, portfolio updates, forecasting in the markets
- ◆ The effects of Economic, Political, and Sentiment drivers on clients portfolios were explained
- ◆ Primary point person for keeping clients onboard at a 95% retention level

Director of the Financial Services Network

- ◆ Liaison for all 16,000 clients of the firm in assisting with financial associates such as estate and tax planners

Opus Advisory Group, Harrison NY (1998-2002)

Equity Advisor

- ◆ Relationship Manager for \$60mm of company assets and coordinating investment activities for 15 company advisors
- ◆ Servicing and developing new business in the areas of brokerage, institutional, annuity, and subscription business platforms for 1,000 clients
- ◆ Responsible for Investor sales relations including advisement concerning market conditions and clients accounts
- ◆ Conducted seminars for the promotion of institutional management
- ◆ Assisted in the hiring of new employees

Education _____

Iona College

Hagan School of Business- Accredited College of Business

Bachelor of Science Degree

Community Background _____

National Bipolar Foundation

Chair of the National Awareness Initiative

Small Business Chamber, Memphis, TN (2008-Present)

Chairman-Elect

Save the Children, Stamford, CT (2006-2007)

Fundraiser

True Story Pictures, Memphis, TN (2008-Present)

Advisory Board

Youth Villages, Memphis, TN (2008-Present)

Mentor Participant

The Grizzlies Foundation, Memphis, TN (2008-Present)

Consultant

William J. Clinton Foundation, Memphis, TN (2007-2008)

Millennium Network

Others include

- | | |
|-------------------|----------------|
| ◆ MPACT Memphis | ◆ ROCK |
| ◆ MED Foundation | ◆ Community Is |
| ◆ Bayview Academy | Opportunity |
| ◆ Launch Memphis | ◆ Young Man |
| | University |